

World Trade Center Tacoma Membership



The World Trade Center Tacoma (WTC Tacoma) can open the world's markets for you and your company. The World Trade Center Association is the largest business network in the world and WTC Tacoma is the lone full service WTC in the Pacific Northwest.

330 World Trade Centers
98 countries
200+ private clubs worldwide

Our staff of experienced international business people can help serve as your guide to international markets. Our seminars, award ceremonies, and conferences can generate contacts and contracts. Our trade research can clarify opportunities and our matchmaking can turn those opportunities to trade for you.

“The World Trade Center Tacoma has been a highly valuable resource for General Plastic Manufacturing. The information and contacts we received were instrumental in launching a variety of new international ventures. Without their help, it would have taken much longer to make our plans a reality.”

- Eric Hahn, General Plastics Manufacturing

Members recognize the WTC Tacoma's cost effective services. In fact, we have more than quadrupled our membership since early 2009 and have been recognized as one of the fastest growing of the world's 330 WTCs. Our focus is on growing trade globally while building business between our members locally. Members and sponsors come from both private and public sectors and range in size from start-ups to some of the region's largest companies.

At the World Trade Center Tacoma we grow trade. In 2015 we invite you to join the most dynamic trade promotion organization in the Pacific Northwest to work together to build trade and prosperity for you, your organization, and the region.

Basic Business Membership

\$300.00 per year | Additional memberships within same organization \$75.00/person

**This membership does not give you access to our Trade Desk.*

Membership Card with Global Benefits

The WTC Association (WTCA) membership card gives you access to over 330 WTCs in 98 countries. Through reciprocity you receive the same services and discounts available to their local members. The WTC Association is also developing new members-only services on its website to connect you directly with WTCA members around the world. This gives you access to the world's largest business network!

Learning & Networking

WTC Tacoma members can learn about trade opportunities and meet potential business partners through our regular training sessions and member events, including Monthly Speakers Series, Quarterly Member Appreciation Socials, Trade Training Programs, the Annual Globe Awards Dinner, and the China-PNW Trade Summit.

Trade and Business Assistance Services

The WTC Tacoma collaborates and partners with many organizations to help Washington-based companies seeking to expand their presence abroad. Through your WTC membership, we can help connect you to organizations such as the U.S. Commercial Service, Washington State Department of Commerce, Washington State Department of Agriculture and the Northwest Trade Adjustment Assistance Center.

Trade Missions

For 2015 the WTC Tacoma is organizing several trade missions to China and other countries. Members receive significant discounts on attending these missions. Members also receive notification regarding larger inbound trade missions when possible.

Additional Access

10% discount for Rafiki Trade Group, PLLC services - a Licensed Customs Broker company which offers many consulting and auditing services. Member rates for attending African Chamber of Commerce of the PNW events.

Meeting and Conference Rooms

Members have access, free of charge but subject to availability, to meeting and conference facilities at WTC Tacoma. Rooms can accommodate between 4 and 30 people. The WTC Tacoma offices are located downtown with easy access to restaurants, businesses and the Convention Center. Additionally, the WTC Seattle, located on the waterfront across from the Bell Harbor International Conference Center, offers WTC members-only dining facilities.

Core Business Membership

\$500.00 per year | Additional memberships within same organization \$75.00.

**This membership gives you access to our Trade Desk. Please view separate materials.*

Includes all services of the Basic Business Membership plus all of the following:

Trade Research, Counseling & Matchmaking

The WTCTA offers the Trade Desk (please view separate materials) as an affordable, state-of-the-art service desk with an impressive suite of services. You can utilize these services at an hourly rate or work with us to develop a more robust contract to meet your outsourced trade needs, such as per project pricing or on an annualized basis.

Member Trade Desk Fees: \$150/hour (Minimum commitment: 5 hrs, includes FREE consultation)

Services include trade research, consulting, international marketing, translation, export and import compliance (licensed staff), and sourcing. Matchmaking can be provided in all sections of trade and investment. Matchmaking fees are determined on a case by case basis.

Global Trade & Investment Portal (additional fees associated with this service) | www.globaltip.com

The Global Trade & Investment Portal is provided by the World Trade Center of Tacoma to connect the global investor and business community with businesses offering investment opportunities, expanding trade, and providing consulting services to them. See the WTCTA website for more information.

East Asian Trade Assistance

WTC Tacoma has special expertise in trading with East Asia. Via the Tacoma-China Trade Program there are regular trade missions to/from China. Core Business Members and Sponsors are offered targeted counseling for trading with China and Japan.

Individual Membership

Friend of WTC Tacoma

\$100.00 per year

Individuals with no company affiliation can also join the WTC Tacoma. Individual Members will not receive matchmaking and consulting assistance available to Business Members. They will be listed by their name alone without mention of a business.

Student Membership

\$50.00 per year

Full-time students can join WTC Tacoma for \$50 and receive the same benefits as an Individual Member. Students are also encouraged to consider the WTC Tacoma internship program.



You can join by filling out the form below and including payment.
You can also do this online at: www.wtcta.org/membership.

For more information contact:

Email: lتيeman@wtcta.org

Phone: 253-396-1022

Fax: 253-396-1033

Membership Type (circle one):

Basic Business Membership Core Business Membership Individual Membership Student Membership

Membership Start Date:

Organization Name:

Contact Person:

Address:

Phone:

Email:

Method of Payment (circle one):

Bill Me Check (made out to WTC Tacoma) Credit Card (VISA, MasterCard, American Express, Discovery)

Complete Name on card:

Credit Card Number:

Exp. Date:

Sec Code:

Signature and date
