

World Trade Center Tacoma Membership



The World Trade Center Tacoma (WTC Tacoma) can open the world's markets for you and your company. The World Trade Center Association is the largest business network in the world and WTC Tacoma is the only full-service WTC in the Pacific Northwest.

**319 World Trade
Centers
88
Countries
1 Global Network**

Our staff of experienced international business people can help serve as your guide to international markets. Our seminars, conferences, trade missions, and award ceremonies can generate contacts and contracts. Our trade research can clarify opportunities and our matchmaking can turn those opportunities to trade for you.

“The World Trade Center Tacoma has been a highly valuable resource for General Plastic Manufacturing. The information and contacts we received were instrumental in launching a variety of new international ventures. Without their help, it would have taken much longer to make our plans a reality.”

**- Eric Hahn, General Plastics
Manufacturing**

Members recognize that the WTC Tacoma's services are cost-effective. Our focus is on growing trade globally while building business between our members locally. Members and sponsors come from both private and public sectors and range in size from start-ups to some of the region's largest companies.

At the World Trade Center Tacoma, we grow trade. We invite you to join the most dynamic trade promotion organization in the Pacific Northwest to work together to build trade and prosperity for you, your organization, and the region.

Core Business Membership

\$500.00 per year | Additional memberships within same organization \$75.00/person
Trade Opportunity Report included upon request

Membership e-card with Global Benefits

The WTC Association (WTCA) membership e-card gives you access to participating WTCs worldwide. Through reciprocity you receive the same services and discounts available to their local members.

Learning & Networking

WTC Tacoma members can learn about trade opportunities and meet potential business partners through our regular training sessions and member events, including our Speakers Series, Member Appreciation Socials, Trade Training Programs, the Annual Globe Awards Dinner, and trade missions.

Alibaba B2B Export Store

Sell your products in our 2018 business-to-business Alibaba e-commerce export store. Lease a display case in our professionally designed storefront with search engine optimization for a fraction of the cost of going it alone.

Trade and Business Assistance Services

Through your WTC membership the WTC we will plug you into the trade ecosystem by providing referrals to members and affiliates offering services needed for trade including foreign exchange services, export financing assistance, freight forwarding, customs clearance, Certificates of Origin, etc. We will also help you optimize assistance available through city, state, and federal organizations to help you expand your presence abroad.

Trade Missions

The WTC Tacoma regularly organizes trade missions to China and other countries. Members receive significant discounts on attending these missions. Members also receive notification regarding larger inbound trade missions.

Meeting and Conference Rooms

Members have access, free of charge but subject to availability, to meeting and conference facilities at WTC Tacoma. Rooms can accommodate between 4 and 30 people. The WTC Tacoma offices are located downtown with easy access to restaurants, businesses, and the Convention Center. Additionally, the WTC Seattle, located on the waterfront across from the Bell Harbor International Conference Center, offers WTC members-only dining facilities.

Trade Research, Counseling & Matchmaking

The WTCA offers the Trade Desk (please view separate materials) as an affordable, state-of-the-art service desk with an impressive suite of services. You can utilize these services at an hourly rate or work with us to develop a more robust contract to meet your outsourced trade needs, such as per project pricing or on an annualized basis.

Member Trade Desk Fees: \$150/hour (Minimum commitment: 5 hrs. FREE trade consultation)

Services include trade research, consulting, international marketing, translation, export and import compliance (licensed staff), and sourcing. Matchmaking can be provided in all sections of trade and investment. Matchmaking fees are determined on a case by case basis.

WTC TACOMA MEMBERSHIP APPLICATION

You can join by filling out the form below and including payment.
You can also do this online at: www.wtcta.org/membership.

For more information contact:

Email: mfowler@wtcta.org

Phone: 253-396-1022, ext. 105

Membership Start Date:

Organization Name:

Contact Person:

Address:

Phone:

Email:

Method of Payment (circle one):

Bill Me

Check (made out to WTC Tacoma)

Credit Card (VISA, MasterCard, AMEX,
Discovery)

Complete Name on card:

Credit Card Number:

Exp. Date:

Sec Code:

Signature and date
